



PARTNERTECH

PRESS RELEASE

Xaar selects PartnerTech to manufacture Hydra ink supply system

- *PartnerTech to deliver a fully managed box build service for the Hydra system plus provide inventory control, test management and design services*

CAMBRIDGE, England, May 14, 2009 – PartnerTech, one of Europe’s leading contract manufacturing companies, has been selected by Xaar, the world’s leading independent supplier of industrial inkjet printheads, inks and peripheral equipment, to manufacture its new Hydra Recirculating Ink Supply System. The business is being fulfilled out of PartnerTech’s manufacturing facility at King’s Lynn, Norfolk, England.

David Read, group materials and logistics manager at Xaar’s printhead manufacturing facility, in Huntingdon, England said: “We decided to outsource production of the Hydra system to PartnerTech because we needed a strategic but local partner that had a reputation for producing high quality products and the experience and expertise to provide us with a fully managed box build service for the new ink supply system.

“We also wanted a partner that could manage the vendor base for the Hydra, which is entirely different to the one we manage for our printhead business, control the inventory and provide test management and design services.”

Xaar’s innovative technology offers OEM customers and licensees commercial advantage through product differentiation, productivity, and faster time-to-market. The Hydra system - which comprises pumps, a reservoir, attenuators, electronics and a power supply box - is designed to ensure optimal performance and reliability of Xaar’s 1001-based industrial printing machines. It will run up to four printheads per system and supports a range of fluid types, viscosities and operating temperatures as well as different printhead orientations.

“We have been impressed by PartnerTech’s approach right from the very outset – they are easy to do business with and their team has put a lot of effort into developing this relationship,” added David Read. “They have worked alongside us during the NPI process demonstrating the flexibility of their purchasing processes, supporting design for manufacture and developing the operator build instructions. PartnerTech is now building, testing and shipping production units.”

PartnerTech is one of Europe’s largest business-to-business contract manufacturing companies with manufacturing and customer centres in Sweden, Norway, Finland, Poland, the UK, the United States and China. PartnerTech provides customers with the full range of product lifecycle services, including product design/development, prototyping, new product introductions (NPI), test solutions, printed circuit board assembly (PCBA), full system build, logistics, distribution and after sales.

PartnerTech works in partnership with design consultancies and original equipment manufacturers in the point of sale, medical, instrumentation, industrial, defence, aerospace, maritime, IT and cleantech industries.

Richard Thompson, operations manager at PartnerTech's King's Lynn facility, said: "We are delighted to have been selected as a strategic outsourcing partner for Xaar's Hydra range. Xaar's inkjet technology has revolutionised the worlds of graphics and packaging and its products are used extensively across Asia, Europe and the United States. We will continue to improve our operational excellence so that we can in turn enhance the profitability and competitiveness of our customers."

For more information about PartnerTech's product lifecycle services, please telephone +44 (0) 1223 247477, fax +44 1223 244177, email sales@partnertech.co.uk, or visit www.partnertech.com.

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PartnerTech

PartnerTech develops and manufactures products under contract for leading companies, primarily in the telecommunications, IT, engineering and medical technology sectors. With some 1,600 employees at its plants in Sweden, Norway, Finland, Poland, the UK, the United States and China, PartnerTech reports annual sales of approximately SEK 2.5 billion. PartnerTech AB (www.partnertech.com), the parent company, is headquartered in Malmö and listed on the Nasdaq OMX Nordic Exchange Stockholm.

Xaar

Xaar is the world's leading independent supplier of industrial inkjet printheads, inks and peripheral equipment to commercial printing and industrial manufacturing markets. Xaar's innovative technology offers OEM customers and licensees commercial advantage through product differentiation, productivity, and faster time-to-market. Additional information about Xaar is available at www.xaar.com